TAB

10A

### West Construction, Inc.

#### **Financial Statements**

December 31, 2001 and 2000

A TRADITION OF EXCELLENCE SINCE 1970



2700 PGA Blvd., Suite 203, Palm Beach Gardens, FL 33410 (561) 694-1040 Fax (561) 626-2158 www.lkdcpa.com

#### West Construction, Inc. Balance Sheet December 31, 2001 and 2000

	2001	2000
Assets		
Current Assets		
Cash and cash equivalents	\$ 510,455	\$ 276,845
Contract receivables	440,601	333,293
Investments in marketable securities	192,433	190,081
Costs and estimated earnings in excess		
of billings on uncompleted contracts	663,325	857,630
Other current assets	-0-	22,802
Prepaid expenses	5,195	5,195
Total current assets	1,812,009	1,685,846
Property and Equipment		
Computer equipment	9,629	9,629
Office furniture and equipment	2,972	2,972
Office building	55,938	55,938
Vehicles	130,311	130,311
Construction equipment	33,649	26,759
	232,499	225,609
Less accumulated depreciation	(126,987)	(96,452)
Net property and equipment	105,512	129,157
Total assets	<b>\$</b> 1,917,521	\$ 1,815,003

	2001	2000
Liabilities	•	
Current Liabilities		
Accounts payable - trade	\$ 278,084	\$ 483,851
Accrued expenses	644	6,049
Billings in excess of costs		
and estimated earnings on		
uncompleted contracts		37,771
Total liabilities	278,728	527,671
Stockholders' Equity  Common stock - \$10 par value, 1,000		
shares authorized; 100 issued and		
outstanding	1,000	1,000
Additional paid-in capital	19,563	19,563
Retained earnings	1,630,261	1,276,453
Accumulated other comprehensive loss	(12,031)	(9,684)
Total stockholders' equity	1,638,793	1,287,332
Total liabilities and stockholders' equity	\$ 1,917,521	\$ 1,815,003
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West Construction, Inc.
Statement of Income
For the years ended December 31, 2001 and 2000

	2001	2000
Contract revenues	\$ 4,931,471	\$ 4,414,461
Cost of construction	3,859,598	3,212,643
Gross profit	1,071,873	1,201,818
Expenses		معدست بالمعاد والمدار
General and administrative	214,434 .	210,675
Depreciation	1,306	1,306
Total expenses	215,740	211,981
Net income before other income	856,133	989,837
Other income	36,675	18,547
Net income	892,808	1,008,384
Other comprehensive loss		
Unrealized loss on marketable securities	(2,347)	(578)
Total comprehensive income	\$ 890,461	\$ 1,007,806

Thu Mar 20 15:29:59 2003

### D&B Monitoring Scope TM 899 Eaton Avenue, Bethlehem, PA 18025

#### **ALERT SERVICES CHANGES**

Registration Id: 54005299

Contact Name: MARTHA MORGAN Folder Name: MonitorScope7 Business Name: West Construction Inc.

Profile Name: MonitorScope Date Posted: 03/20/03

Duns Number: 06-916-3897 Primary Name: West Construction Inc

Address: Lake Worth, FL 33462

Identification/Summary Section:

03/20/03

IN DATE

Statement Date: DEC 31 2002

RATING CHANGE

15 42

DUNS: 06-916-3897

WEST CONSTRUCTION INC

319-A WICKLINE BLVD LAKE WORTH FL 33462

TEL: 561 588-2027

SUMMARY

, RATING -3A2

FORMERLY

GENERAL CONTRACTOR 3A1

OF COMMERCIAL STARTED 1969 BUILDINGS SALES

\$5,160,690 SIC NO. WORTH F \$1,462,197

> **EMPLOYS** 10 HISTORY CLEAR

FINANCIAL

CONDITION GOOD

CHIEF EXECUTIVE: MARTHA MORGAN, PRES

END OF IDENTIFICATION & SUMMARY-BIR

This report, furnished pursuant to contract for the exclusive use of the subscriber as one factor to consider in connection with credit insurance, marketing or oth business decisions, contains information compiled from sources which Dun & Bradstreet, Inc. does not control and whose information, unless otherwise indicated in the report, has not been verified. In furnishing this report, Dun & Bradstreet in no way assumes any part of the users business risk, does not guarantee the accuracy, completeness, or timeliness of the information provided and shall not be liable for any loss or injury whatever resulting from contingencies beyond its control or from negligence.

### D&B Monitoring Scope TM 899 Eaton Avenue, Bethlehem, PA 18025

#### Finance Section:

03/20/03

ATEMENT	UPDATE
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5/	1	9/	/ D	3
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Fiscal	statement	dated DEC 31	2002:		
Cash	\$	252,300	Accts Pay	\$ 988,1	49
Mktble Secur	ities	204,096	Billings In		
Contracts			Excess Of Cost	s 61,5	0.8
Receivables		1,457,151	Accruals	1,3	
Billings In				,-	_ •
Excess Of Co	sts	450,764			
Prepaid		5,195			
Other Curr A	ssets	2,750			
					<b>-</b> -
Curr Asset	5	2,372,256	Curr Liabs	1,051,0	07
Fixt & Equip		140,948	COMMON STOCK	1,0	0 0
			ADDIT. PDIN	CAP 19,5	63
			ACCUM OTHER		
			COMPREHENSIVE		
			LOSS	(18,46	1)
			RETAINED EARNIE		

Total Assets 2,513,204 Total 2,513,204 From JAN 01 2002 to DEC 31 2002 annual sales \$5,160,690; cost of goods sold \$4,309,824. Gross profit \$850,866; operating expenses Operating income \$620,790; other income \$16,744; net income \$637,534.

Extent of audit, if any, not indicated.

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Fixed assets shown net less \$156,881 depreciation.

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5		F	iscal	Fiscal	
		Dec 31	2000	Dec 31 2001	
	Curr Assets	1,68	5,846	1,812,009	
	Curr Liabs	52	7,671	278,728	
	Current Ratio		3.19	6.5	
	Working Capital	1,15	8,175	1,533,281	
	Other Assets	12	9,157	105,512	
	Worth	1,28	7,332	1,638,793	
	Sales	4,41	4,461	4,931,471	
	Long Term Liab		0	0	
	Net Profit (Loss)	1,00	7,806	892,808	
	Fiscal statement	dated DEC 31	2001:		
	Cash \$	510,455	Accts Pay	\$	278,084
	Mktble Securities	192,433	Accruals		644
	Contract				
	Receivables	440,601			
	Billings In			,	
	Excess Of Costs	663,325			
	Prepaid	5,195			
	Curr Assets	1,812,009	Curr Liab	s	278,728

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Provided under contract for the exclusive use of the subscriber.

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#### **D&B** Monitoring Scope<sup>™</sup>

899 Eaton Avenue, Bethlehem, PA 18025

Fixt & Equip

105,512 COMMON STOCK

1,000 19,563

ADDIT. PD.-IN CAP ACCUM OTHER COMPREHENSIVE

LOSS

(12,031)

RETAINED EARNINGS

1,630,261

Total Assets

1,917,521 Total 1,917,521

From JAN 01 2001 to DEC 31 2001 annual sales \$4,931,471; cost of goods sold \$3,859,598. Gross profit \$1,071,873; operating expenses \$215,740. Operating income \$856,133; other income \$36,675. income \$892,808.

Extent of audit, if any, not indicated.

--0--

Fixed assets shown net less \$126,987 depreciation. On JAN 02 2003 Martha Morgan, pres, referred to the above figures

END OF FINANCIAL INFORMATION

**History Section:** 

03/20/03

HISTORY

MARTHA MORGAN, PRES DIRECTOR(S): THE OFFICER(S)

DON WEST, V PRES

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF 01/04/2003

REGISTERED NAME: WEST CONSTRUCTION, INC.

CORPORATION TYPE: PROFIT BUSINESS TYPE: CORPORATION REGISTRATION ID #: 555487

FILING DATE: 12/16/1977 FED. TAX ID #: 591809068

STATE OF ORGANIZATION (INCORPORATION): FLORIDA DATE OF ORGANIZATION (INCORPORATION): 12/16/1977

STATUS: ACTIVE

WHERE FILED: STATE DEPARTMENT/CORPORATION DIVISION, TALLAHASSEE, FL

REGISTERED AGENT: MARTHA A MORGAN, 1501 LEE COURT, LAKE WORTH, FL

33461

PRINCIPALS: WEST, DON, VPS, 1501 LEE COURT, LAKE WORTH, FL 33461 MARTHA A MORGAN, PTD, 1501 LEE COURT, LAKE WORTH, FL

This report, furnished pursuant to contract for the exclusive use of the subscriber as one factor to consider in connection with credit insurance, marketing or othe business decisions, contains information compiled from sources which Dun & Bradstreet, Inc. does not control and whose information, unless otherwise indicated in the report, has not been verified. In furnishing this report, Dun & Bradstreet in no way assumes any part of the users business risk, does not guarantee the accuracy, completeness, or timeliness of the information provided and shall not be liable for any loss or injury whatever resulting from contingencies beyond its control or from negligence.

Thu Mar 20 15:29:59 2003

#### **D&B** Monitoring Scope<sup>™</sup>

899 Eaton Avenue, Bethlehem, PA 18025

Business started 1969 by Don West. Relocated Oct 1994 from 1069 Miner Rd. 51% of capital stock is owned by Martha Morgan. 49% of capital stock is owned by Don West.

Martha Morgan is now president and Don West is vice president but their was no transfer of ownership.

MARTHA MORGAN born 1938. 1990-present here. 1982-1989 employed by Hollywood Inc, Hollywood, FL. 1981-1982 employed by Commonwealth Land Title, West Palm Beach, FL. 1974-1981 employed by Rinker Materials Inc, West Palm Beach, FL. 1970-1974 employed by Lake Worth Police Department, Lake Worth, FL. 1967-1970 homemaker.

DON WEST born 1942. 1963-1966 employed by Ohio Valley Riggers & Erectors, Dayton, OH. 1966-1968 employed by Wimsett Horvath Construction, Dayton, OH. 1968-1969 employed by Silver Electric, Dayton, OH. 1969-present active here.

فالمعداء مطيويتي

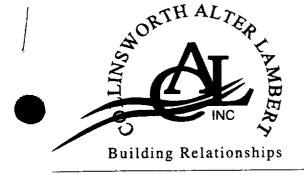
END OF HISTORY

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600 SANDTREE DRIVE SUITE 101 PALM BEACH GARDENS, FLORIDA 33403 TELEPHONE (561) 776-9001 FACSIMILE (561) 776-9605 www.calinc.com

June 2, 2003

#### LETTER OF INTENT FROM SURETY COMPANY

The School Board of Palm Beach County 3300 Forest Hill Blvd., Suite #A-323 West Palm Beach, Florida 33406

#### Gentlemen:

This to advise that until further notice in writing to you, we agree to provide suretyship on behalf of <u>WEST CONSTRUCTION, INC.</u> covering construction in the amount of \$6,000,000 for any single contract and \$12,000,000 in the aggregate of outstanding contracts.

When more than one surety is included in this letter of intent, unless clearly indicated to the contrary on this letter of intent, and separate limit indicated for the surety on this letter of intent, each surety agrees that it shall be jointly and severally liable with the other sureties included in this letter of intent.

Our Best Rating for performance and size are:

**PERFORMANCE RATING**: <u>A+</u> (A or better required)

FINANCIAL SIZE: VIII

Name of Surety: WESTERN SURETY COMPANY

BY:

D. Michael Stevens, Attorney-in-Fact

(Affix Seal)

Sworn to and subscribed before me this 2nd day of June, 2003

Notary Public State of: Florida

My Commission expires:

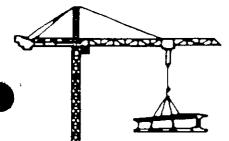
BRENDA LASS

MY COMMISSION # CC 989893

EXPIRES: April 1, 2005

Bonded Thru Notary Public Underwriters

(Printed, typed or stamped commissioned name of notary public)





May 23, 2001

Dear Sir or Madam:

This letter will serve to confirm that we have handled the bonding requirements of West Construction, Inc. for approximately four (4) years.

West Construction, Inc. is held in the highest regard and we consider them to be one of our finest clients. They possess an immaculate record and over the years have demonstrated their expertise in all facets of construction.

Please be advised that American Casualty Company of Reading, Pennsylvania supports a \$5,000,000 single/\$10,000,000 total work program for West Construction, Inc.

It is our privilege to recommend West Construction, Inc. to you. We would be pleased to consider providing contract surety bonds for any agreement that you and West Construction, Inc. may finalize.

If I can be of further assistance please feel free to contact me.

Yourg truly.

D. Michael Stevens Attorney-in-Fact

American Casualty Company of Reading, Pennsylvania

#### C-1 Civil Litigation

Please provide a summary of all civil litigation your firm has been involved with since November 1992. Include all litigation with Government Entities, customers, and suppliers. Copy this page and attach additional sheets if necessary.

Please attach any additional information you feel is necessary to clarify and support the information in this form.

Litigants:	
Brief Description of Case:	
NONE	
	المحارية المهارية المهارية
Outcome/projected outcome:	-
	•
Amount of Claim/Monetary Award/Settlement	
Litigants:	
Brief Description of Case:	
NONE	
Outcome/projected outcome:	
Amount of Claim Differents Amount/Cottlement	
Amount of Claim/Monetary Award/Settlement	
Litigants:	
Brief Description of Case:	
bilet bescription of cuse.	
NONE	
NONE	
Outcome/projected outcome:	
	•
Amount of Claim/Monetary Award/Settlement	
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#### C-2 Criminal Litigation

Please provide a summary of all criminal litigation your firm has been involved with since November 1992. Include all criminal convictions and any outstanding indictments. Copy this form and attach additional sheets if necessary.

Please attach any additional information you feel is necessary to clarify and support the information in this form.

Defendant:	
Charge(s):	
Brief Description:	
•	
NONE	constraints and the second
	e de la companya de
Outcome/Projected Outcome:	<u> </u>
Galeomor rojected Galeome.	
Defendant:	
Charge(s):	
Brief Description:	
<b>,</b>	
NONE	
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Outcome/Projected Outcome:	
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Defendant: Charge(s): Brief Description:  NONE	
Defendant: Charge(s): Brief Description:  NONE	
Defendant: Charge(s): Brief Description:  NONE	

#### STATE OF FLORIDA



DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CONSTRUCTION INDUSTRY LICENSING BOARD 1940 NORTH MONROE STREET FL 32399-0783 TALLAHASSEE

(850) 487-1395

MORGAN, MARTHA ANN WEST CONSTRUCTION INC 319-A WICKLINE BLVD LANTANA FL 33462

STATE OF FLORIDA"

AC# 1015345

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
CBC057038 08/18/03 030036439

CERTIFIED BUILDING CONTRACTOR MORGAN, MARTHA ANN WEST CONSTRUCTION I

IS CERTIFIED under the provisions of Ch. 489 FS. Expiration date: AUG 31, 2004 L03081804815

#### **DETACH HERE**

STATE OF FLURIDA,

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
CONSTRUCTION INDUSTRY LICENSING BOARD

SEQ#L03081804815

Ž.

-7

BATCH NUMBER LICENSE NBR DATE 08/18/2003 030036439 CBC057038# The BUILDING CONTRACTOR Named below IS CERTIFIED Under the provisions of Chapter Expiration date: AUG 31, 2004 MARTHA ANN RGAN, MARTHA ANN LST CONSTRUCTION INC 319-A WICKLINE BLVD FL 33462 LANTANA

JEB BUSH GOVERNOR DIANE CARR SECRETARY

#### STATE OF FLORIDA



DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CONSTRUCTION INDUSTRY LICENSING BOARD 1940 NORTH MONROE STREET FL 32399-0783 TALLAHASSEE

(850) 487-1395

WEST, DONNIE E WEST CONSTRUCTION INC 319-A WICKLINE BLVD FL 33462-3162 LANTANA



STATE OF FLORIDA

AC# 0979869

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

RB0010370

07/24/03 030048662

REGISTERED BUILDING CONTRACTOR WEST, DONNIE E WEST CONSTRUCTION INC (INDIVIDUAL MUST MEET ALL LOCAL LICENSING REQUIREMENTS PRIOR TO CONTRACTING IN ANY AREA)

HAS REGISTERED under the provisions of Ch.489 Expiration date: AUG 31, 2005 L03072400650

#### **DETACH HERE**

1C# 0979869

DATE

#### STATE OF FLORIDA

STEEL STOP

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION CONSTRUCTION INDUSTRY LICENSING BOARD

SEQ#L03072400650

RB0010370 07/24/2003 | 030048662 Named below HAS REGISTERED
Under the provisions of Chapter 489 FS.
Expiration date: AUG 31, 2005
(INDIVIDUAL MUST MEET ALL LOCAL LICENSING The BUILDING CONTRACTOR REQUIREMENTS PRIOR TO CONTRACTING IN ANY AREA) 人而無法

BATCH NUMBER LICENSE NBR

ST, DONNIE E WEST CONSTRUCTION INC 319-A WICKLINE BLVD LANTANA

FL 33462-3162

JEB BUSH **GOVERNOR**  DIANE CARR SECRETARY



DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CONSTRUCTION INDUSTRY LICENSING BOARD 1940 NORTH MONROE STREET TALLAHASSSEE FL FL 32399-0783

(850) 487-1395

WEST, DONNIE E WEST CONSTRUCTION 319-A WICKLINE BLVD LANTANA

FL 33462-6129

STATE OF FLORIDA

AC# [] 4 9 5 4 ] 9

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CGC007966 07/18/02 200020665

سا فرزدر د CERTIFIED GENERAL CONTRACTOR WEST, DONNIE E WEST CONSTRUCTION

IS CERTIFIED under the provisions of Ch.489 FS. Expiration date: AUG 31, 2004 SEQ # L0207180095:

#### **DETACH HERE**

AC# 0495419

#### STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION SEQ#L0207180095: CONSTRUCTION INDUSTRY LICENSING BOARD

BATCH NUMBER LICENSE\_NBR DATE

07/18/2002 200020665 CGC007966

The GENERAL CONTRACTOR Named below IS CERTIFIED

Under the provisions of Chapter 489 FS.

Expiration date: AUG 31, 2004

LST, DONNIE E WEST CONSTRUCTION 319-A WICKLINE BLVD LANTANA

FL 33462-6129

JEB BUSH GOVERNOR

KIM BINKLEY-SEYER SECRETARY

1995-0367

STATE OF FLORIDA

PALM BEACH COUNTY

CLASSIFICATION

EXPIRES: SEPTEMBER - 30-

OCCUPATIONAL LICENSE

MORGAN MARTHA ANN WEST CONSTRUCTION INC. WEST DONNIE E

\* LOCATED AT

319A WICKLINE BLVD LANTANA FL 33462-3162

first day of October and ending on the thi

BUILDING CONTRACTOR

CBC057038/U-8934

THIS IS NOT A BILL TOO NOT PAY

PAID. PBC TAX COLLECTOR \$264.60 OCC 638 06991 09-19-2003

JOHN K. CLARK, CFC
TAX COLLECTOR, PALM BEACH COUNTY

THIS LICENSE VALID ONLY WHEN RECEIPTED BY

995-03669

STATE OF FLORIDA

PALM BEACH COUNTY

CLASSIFICATION

OC-032

OCCUPATIONAL LICENSE

EXPIRES: SEPTEMBER -

MORGAN MARTHA ANN WEST CONSTRUCTION INC

**WEST DONNIE E** 

"LOCATED AT

319A WICKLINE BLVD **LANTANA FL 33462-3162** 

\$26.25

is hereby licensed at above address for the period beginning on the first day of October and ending on the thirtieth day of September to engage in the business, profession or occupation of:

**BUILDING CONTRACTOR** 

CBC057038/U-8934

JOHN K. CLARK, CFC
TAX COLLECTOR, PALM BEACH COUNTY

THIS IS NOT A BILL - DO NOT PAY

PAID. PBC TAX COLLECTOR \$26.25 OCC 638 06990 09-19-2003

THIS LICENSE VALID ONLY WHEN RECEIPTED BY

#### DRUG FREE WORKPLACE

Preference shall be given to businesses with drug-free workplace programs. Whenever two or more Bids which are equal with respect to price, quality, and service are received by the Town for the procurement of commodities or contractual services, a Bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie Bids will be followed if none of the tied vendors have a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

- 1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- 2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- 3. Give each employee engaged in providing the commodities or contractual services that are under Bid a copy of the statement specified in subsection (1).
- 4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under Bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
- 5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
- 6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

WEST CONSTRUCTION, INC.

Vendor's Signature

MARTHA A. MORGAN, PRESIDENT

#### **ANTI-KICKBACK AFFIDAVIT**

COUNTY OF PALM BEACH
BEFORE ME, the undersigned authority, personally appeared MARTHA A. MORGAN, who, after being by me first duly sworn, deposes and says:
1) I am <u>President</u> of <u>WEST CONSTRUCTION</u> , INC, the bidder that has ubmitted a proposal to perform work for the following project:
Bid #: 11-03 Bid Name: DESIGN BUILD DOCK MASTERS BUILDING
I, the undersigned, hereby depose and say that no portion of the sum bid in connection with the work to be performed at the property identified above will be paid to any employee of the Town of Lake tark or, Public Officer as a commission, kickback, reward or gift, directly or indirectly by me or any number of my firm or by an officer of the corporation.
WEST CONSTRUCTION, INC.
Signature MARTHA A. MORGAN PRESIDENT
ubscribed and sworn to (or affirmed) before me this <u>5th</u> day of <u>Dec.</u> , 20 <u>03</u> by ARTHA A. MORGAN, who is personally known to me of the this produced.
EAL: Notary Signature:
Notary Name: MY COMMISSION # DD 262449  Notary Notary Public Contains Of Fall Indiam Page 11 Contains Of Fall Indiam Page 28: 2007
My Commission #:

Expires on:

#### NON-COLLUSION AFFIDAVIT

State of I	<u>Florida</u>	•
County o	f Palm	Beach

MARTHA A. MORGAN, PRESIDENT OF WEST CONSTRUCTION, INC.

BEFORE ME, the undersigned authority, personally appeared, who, after being by me first duly swom, deposes and says of his/her personal knowledge that:

(1) He/she is of, the Bidder that has submitted a proposal to perform work for the following:

Bid #: 11-03 Bid Name: DESIGN BUILD DOCK MASTERS BUILDING

- (2) He/she is fully informed respecting the preparation and contents of the attached Bid and of all pertinent circumstances respecting such Bid;
- (3) Such bid is genuine and is not a collusive or sham Bid;
- (4) Neither the said Bidder nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, has in any way colluded, conspired, connived or agreed, directly or indirectly with any other Bidder, firm or person to submit a collusive or sham Bid in connection with the Contract for which the attached Bid has been submitted or to refrain from bidding in connection with such Contract, or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other Bidder, firm or person to fix the price or prices in the attached Bid or of any other Bidder, or to fix any overhead, profit or cost element of the Bid price or the Bid price of any other Bidder, or to secure through any collusion, conspiracy, connivance or unlawful agreement any advantage against the Town of Lake Park or any person interested in the proposed Contract: and
- (5) The price or prices quoted in the attached Bid are fair and proper and are not tainted by any collusion, conspiracy, connivance or unlawful agreement on the part of the Bidder or any of its agents, representatives, owners, employees, or parties in interest, including this affiant.

Subscribed and sworn to (or affirmed) before me this 5th day of Dec.

assistantian A.

Morgan

DANIEL PAALZ

MY COMMISSION # DD 262449 EXPIRES: October 28, 2007

Bonded Thru Notery Public Underwrite

who is personally known to me woodschar produced

SEAL:

Notary Signature:

Notary Name:

Notary Public-State of

ion #.

My Commission #:

Expires on:

Company Name and Address:

#### **CERTIFICATION OF NON-SEGREGATED FACILITIES**

The Bidder certifies that he/she does not maintain or provide for his/her employees any segregated facilities at any of his/her establishments, and that he/she does not permit his/her employees to perform their services at any location, under his/her control where segregated facilities are maintained. The bidder certifies further that he/she will not maintain or provide for his/her employees any segregated facilities at any of his/her establishments, and that he/she will not permit his/her employees to perform their services at any location under his/her control where segregated facilities are maintained. The bidder agrees that a breach of this certification will be a violation of the Equal Opportunity clause in any contract resulting from acceptance of his bid." As used in this certification, the term "segregated facilities" means any waiting rooms, work areas, restrooms and washrooms, restaurants and other eating areas, time clocks, locker rooms and other storage or dressing areas, parking lots, drinking fountains, recreation or entertainment areas, transportation and housing facilities provided for employees which are segregated by explicit directive or are in fact segregated on the basis of race, color, religion, or national origin, because of habit, local custom, or otherwise. The bidder agrees that (except where he/she has obtained identical certification from proposed subcontractors for specific time periods) he/she will obtain identical certifications from proposed subcontractors prior to the award of subcontracts exceeding \$10,000 which are not exempt from the provisions of the Equal Opportunity clause, and that he/she will retain such certifications in his/her files.

NOTE: The penalty for making false statements in offers is prescribed in 18 U.S.C. 1001.

WEST CONSTRUCTION, INC.

Signature

Martha A. Morgan, President
Name and Title

Lantana, FL 33462

Dec. 5, 2003

Date

#### SWORN STATEMENT PURSUANT TO SECTION 287.133(3)(a),

#### FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

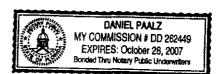
1.	This sworn statement is submitted to TOWN OF LAKE PARK  (print name of public entity)
	by MARTHA A. MORGAN, PRESIDENT
	(print individual's name and title)
	for WEST CONSTRUCTION, INC. (print name of entity submitting sworn statement) whose address is
	319-A Wickline Blvd., Lantana, FL 33462
	and (if applicable) its Federal Employer Identification Number (FIEN) is 59-1809068 (if the entity has no FIEN, include the Social Security Number of the individual signing this sworn
	statement:

- 2. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or the Untied States, including, but not limited to, any bid or contract for goods or services to be provided to any public entity or an agency or political subdivision or any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
- 3. I understand that "convicted" or "conviction as defined in paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or with out an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial or entry of a plea of guilty or nolo contendere.
- 4. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a) Florida Statutes, means:
  - i. A predecessor or successor of a person convicted of a public entity crime; or
  - ii. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling equipment or income among persons when not for fair market value under an arms length agreement shall be prima facie case that one person controls another person. A person knowing enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
- 5. I understand that a "person" as defined in Paragraph 287.133(1)(e) Florida Statutes, means any natural person entity organized under the laws of any state or the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provisions of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person includes those officers, directors, executives, partners, shareholders, members, and agents who are active in the management of an entity.

6.	Based on information and belief, the statement, which I have marked below, is true in relation to the entity submitting this sworn statement. (Indicate which statement applies.)
	X Neither the entity submitting this sworn statement, or one of its officers, directors, executives, partners, shareholders, members, and agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.
	The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, members, and agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.
	The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, members, and agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. (Attach a copy of the final order)
PUI AN IS I EN 287	NDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE BLIC ENTITY IDENTIFIED IN PARAGRAPH I (ONE) ABOVE IS FOR THAT PUBLIC ENTITY ONLY D, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO TERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 1.017, FLORIDA STATUTES FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION NTAINED IN THIS FORM.  WEST CONSTRUCTION, INC.
_	(Signature)  OF FLORIDA  MARTHA A. MORGAN, PRESIDENT  ACH COUNTY

STAT **PALM** 

The forgoing instrument was acknowledged before me this \_\_5th \_\_ day of \_December 20\_ngby MARTHA A MORGAN aspresident of WEST CONSTRUCTION, INC. \_\_\_\_, who is personally known to mexechas preduced as identifications Notary Signature



#### SCHEDULE OF SUBCONTRACTOR/MATERIAL SUPPLIER PARTICIPATION

As specified in the Standard Terms and Conditions of this Bid Document, Bidders are to present the details of subcontractor/material supplier participation. If none, please specify N/A and submit form with Bid.

SUBCONTRACTOR MATERIAL SUPPLIER NAME(S)	ADDRESS CITY, STATE, ZIP PHONE & FAX NO'S	TYPE OF WORK TO BE PERFORMED
TO BE DETERMINED		
		and the second

### TECHNICAL PROPOSAL

### DOCK MASTERS BUILDING

The Dock Masters Building will consist of a ship's store, restrooms, showers, laundry, dock master's office, storage, a meeting room, and supporting circulation spaces. The square footage of the first floor will be 2,270 S.F. and will house the ship's store, restrooms, showers, laundry, and storage. While the second floor will consist of 1,644 S.F. and will be comprised of the dock master's office and meeting room.

#### Mobilization

Mobilization costs will include all fees necessary to fulfill to town's requirement for bonds and insurance, as well as covering the costs of mobilizing equipment and personnel.

### Building pad construction

Building pad construction will include striping the area of any surface organics, importing fill as required, placement and compaction of said fill and grading to required sub-grade of building slab.

#### Building

The line item for the dock master's building includes all necessary design fees, permit fees, and construction costs. Any impact fees, if required, have not been included in this proposal. The construction

will consist of a monolithic slab, concrete block, stucco, pre-engineered floor trusses and roof trusses, "Spanish S" concrete tile roof system, impact resistant storefront glass and glazing, aluminum decorative railings, ceilings to be a combination of drywall and acoustical tile, an elevator, stairs, interior walls to be metal framed with drywall, doors to be fiberglass reinforced panel doors, all soffits to be stucco with continuous vents, and fascia to be 2x cedar. The restrooms will have solid plastic toilet partitions, solid plastic shower enclosures, solid plastic vanities, toilets to have flush valves, sinks to be wali hung.

Brick pavers

Brick pavers includes preparation of sub-grade to proper elevation, compaction of subgrade to 98% dry density, placement of screening sands, installation of paver bricks, over sanding the joints and final compaction of the pavers.

Lighting allowance

The lighting allowance is for all lighting fixtures required for the dock master's building.

Floor covering allowance

The floor covering allowance is for all the flooring required for the dock master's building.

### Ramp Attendant Building

The Ramp Attendant Building will consist of a ADA compliant men's and women's restroom, and an attendant services room. The building will be of a hexagonal shape and be 270 S.F.

#### Mobilization

Mobilization costs will include all fees necessary to fulfill to town's requirement for bonds and insurance, as well as covering the costs of mobilizing equipment and personnel.

### Building pad construction

Building pad construction will include striping the area of any surface organics, importing fill as required, placement and compaction of said fill and grading to required sub-grade of building slab.

#### Building

The line item for the ramp attendant's building includes all necessary design fees, permit fees, and construction costs. Any impact fees, if required, have not been included in this proposal. The construction will consist of a monolithic slab, concrete block, stucco, pre-engineered roof trusses. "Spanish S" concrete tile roof system, impact resistant storefront glass glazing, ceilings to be drywall interior walls to be metal framed with lath/stucco, doors to be fiberglass reinforced panel doors, all soffits to be stucco with continuous vents. and fascia to be 2x cedar. The restrooms toilets to have flush valves, lavatories to be wall-hung.

Lighting allowance

The lighting allowance is for all lighting fixtures required for the ramp attendant building.

Floor covering allowance

The floor covering allowance is for all the flooring required for the ramp attendant building.

#### **Additional Bid Items**

Install natural gas service

Excavation of unsuitable material

This item includes the removal of any unsuitable material found to the water table. This proposal does not include excavation below the water table.

Embankment compacted in place

This item includes the supply, placement, and compaction of fill above the water table. This proposal does not include placement of fill below the water table.

Alternate Building "A"

Alternate building "A" is a 2300 S.F. proposed restaurant.

Building pad construction

Building pad construction will include striping the area of any surface organics, importing fill as required, placement and compaction of said fill and grading to required sub-grade of building slab.

Building

The building includes all necessary design fees, permit fees, and construction costs. Any impact fees, if required, have not been included in this proposal. The construction will consist of a monolithic block, stucco. preslab. concrete "Spanish engineered roof trusses, concrete tile roof system, impact resistant storefront glass and glazing, ceilings to be exposed, exterior doors to be fiberglass reinforced panel doors, all soffits to be stucco with continuous vents, and fascia to be 2x cedar. Floor to be left exposed concrete. For shell only.

Alternate Building "B"

Alternate building "B" is a 1500 S.F. proposed expansion to the dock master's building.

Building pad construction

Building pad construction will include striping the area of any surface organics, importing fill as required, placement and compaction of said fill and grading to required sub-grade of building slab.

**Building** 

The building includes all necessary design fees, permit fees, and construction costs. Any impact fees, if required, have not been included in this proposal. The construction will consist of a monolithic block. stucco. preslab. concrete "Spanish engineered roof trusses, concrete tile roof system, impact resistant storefront glass and glazing, exterior doors to be fiberglass reinforced panel doors, all soffits to be stucco with continuous vents, and fascia to be 2x cedar. Floor to be left exposed concrete. For shell only.



December 5, 2003

To Whom It May Concern:

Please be advised that there are no current or prior bankruptcy proceedings for Ahrens Companies.

At present, there is a \$250,000 available Line of Credit for the corporation. There is no outstanding balance on this account. A copy of the bank approval is attached.

Barbara Ahrens, President

## AHRENS ENTERPRISES, INC. DBA AHRENS COMPANIES BALANCE SHEET JUNE 30, 2003

#### ASSETS

Current assets:  Cash Accounts receivable Cost and estimated earnings in excess of billings on uncompleted contracts Advances  Total current assets	\$ 748,521 1,340,859 66,488 900 2,156,768
Iotal Cullent assets	2,156,768
Property and equipment	. 367,915
Less accumulated depreciation	249,134
	118,781
	\$2,275,549
LIABILITIES AND STOCKHOLDERS' EQUITY	
Current liabilities:	
Accounts payable	\$ 960,905
Accounts payable Shareholder loans payable	\$ 960,905 9,293
Accounts payable Shareholder loans payable Billings in excess of costs and estimated	•
Accounts payable Shareholder loans payable	9,293
Accounts payable Shareholder loans payable Billings in excess of costs and estimated earnings on uncompleted contracts	9,293 222,077
Accounts payable Shareholder loans payable Billings in excess of costs and estimated earnings on uncompleted contracts Current maturities of long-term debt  Total current liabilities Long-term debt, less current maturities  Stockholders' equity:	9,293 222,077 7,548
Accounts payable Shareholder loans payable Billings in excess of costs and estimated earnings on uncompleted contracts Current maturities of long-term debt  Total current liabilities Long-term debt, less current maturities  Stockholders' equity: Common stock, \$1.00 par value, 100 shares	9,293 222,077 7,548 1,199,823 2,800
Accounts payable Shareholder loans payable Billings in excess of costs and estimated earnings on uncompleted contracts Current maturities of long-term debt  Total current liabilities Long-term debt, less current maturities  Stockholders' equity: Common stock, \$1.00 par value, 100 shares authorized issued and outstanding	9,293 222,077 7,548 1,199,823 2,800
Accounts payable Shareholder loans payable Billings in excess of costs and estimated earnings on uncompleted contracts Current maturities of long-term debt  Total current liabilities Long-term debt, less current maturities  Stockholders' equity: Common stock, \$1.00 par value, 100 shares	9,293 222,077 7,548 1,199,823 2,800
Accounts payable Shareholder loans payable Billings in excess of costs and estimated earnings on uncompleted contracts Current maturities of long-term debt  Total current liabilities Long-term debt, less current maturities  Stockholders' equity: Common stock, \$1.00 par value, 100 shares authorized issued and outstanding Additional paid-in capital	9,293  222,077  7,548  1,199,823  2,800  100  458,007

# AHRENS ENTERPRISES, INC. DBA AHRENS COMPANIES STATEMENT OF INCOME AND RETAINED EARNINGS FOR THE SIX MONTHS ENDED JUNE 30, 2003

Sales	\$ 5,509,879
Cost of sales	4,892,786
Gross profit	617,093
Expenses: Interest	2,108
General and administrative	547,546
	549,654
Income from operations	67,439
Other Income:	2 702
Interest	3,783
	3,783
Income before taxes	71,222
Income tax benefit:	-0-
Current Deferred	155,667
	155,667
Net income	226,889
Retained earnings - January 1, 2003	387,930
Retained earnings - June 30, 2003	<u>\$ 614,819</u>

## AHRENS ENTERPRISES, INC. DBA AHRENS COMPANIES STATEMENT OF CASH FLOWS FOR THE SIX MONTHS ENDED JUNE 30, 2003

Cash flows from operating activities Net income	\$ 226,889
Adjustments to reconcile net income to net cash provided by operations	
Depreciation (including capitalized amounts)	22,079
(Increase) decrease in:	
Accounts receivable	(780,331)
Advances	(900)
Costs and estimated earnings in excess	100 000
of billings on uncompleted contracts	166,955
Increase (decrease) in:	
Accounts payable	466,805
Shareholder loans payable	(10,004)
Deferred income taxes payable	(155,667)
Current income taxes payable	(1,245)
Billings in excess of costs and estimated	
earnings on uncompleted contracts	200,525
Net cash provided by operating	
activities	135,106
Cash flows from investing activities	10 6453
Purchases of property and equipment (net)	(9,645)
Net cash used by investing	
activities	(9,645)
Cash flows from financing activities New borrowings:	
Long-term	-0-
Short-term	-0-
Debt-reduction:	
	(3,870)
Long-term Short-term	-0-
Net cash used by	
financing activities	(3,870)
Net increase in cash	121,591
NGC INCLEASE IN CASH	•
Cash at January 1, 2003	626,930
Cash at June 30, 2003	<u>\$ 748,521</u>

### AHRENS ENTERPRISES, INC. DBA AHRENS COMPANIES BALANCE SHEET DECEMBER 31, 2002

#### ASSETS

Current assets:     Cash     Accounts receivable     Cost and estimated earnings in excess     of billings on uncompleted contracts     Total current assets  Property and equipment  Less accumulated depreciation	\$ 626,930 560,528 233,443 1,420,901 358,270 227,055 131,215 \$1,552,116
LIABILITIES AND STOCKHOLDERS' EQUITY	
Current liabilities: Accounts payable Current income taxes payable Deferred income taxes payable Shareholder loans payable Billings in excess of costs and estimated earnings on uncompleted contracts Current maturities of long-term debt	\$ 494,100 1,245 155,667 19,297 21,552 7,491
Total current liabilities	699,352
Long-term debt, less current maturities	6,727
Stockholders' equity: Common stock, \$1.00 par value, 100 shares authorized issued and outstanding Additional paid-in capital Retained earnings	100 458,007 387,930 846,037
	<u>\$1,552,116</u>

## AHRENS ENTERPRISES, INC. DBA AHRENS COMPANIES STATEMENT OF INCOME AND RETAINED EARNINGS FOR THE YEAR ENDED DECEMBER 31, 2002

Sales	\$ 10,450,135
Cost of sales	8,153,995
Gross profit	2,296,140
Expenses: Interest General and administrative	21,777 1,692,378 1,714,155
Income from operations	581,985
Other Income: Interest	15,221 15,221
Income before taxes	597,206
Income tax expense: Current Deferred	(1,245) (238,939) (240,184)
Net income	357,022
Retained earnings - beginning of year	30,908
Retained earnings - end of year	<u>\$ 387,930</u>

## AHRENS ENTERPRISES, INC. DBA AHRENS COMPANIES STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2002

Cash flows from operating activities Net income	\$ 357,022
Adjustments to reconcile net income to net cash provided by operations	
Depreciation (including capitalized amounts)	44,472
(Increase) decrease in:	
Accounts receivable	1,054,990
Advances	400
Costs and estimated earnings in excess	
of billings on uncompleted contracts	(170,982)
Deferred income tax benefit	83,272
Increase (decrease) in:	المعاصرات بيوانويس
Accounts payable	(1,141,030)
Customer deposits	(25,000)
Accrued expenses	(50,000)
Shareholder loans payable	(436,095)
Deferred income taxes payable	155,667
Current income taxes payable	1,245
Billings in excess of costs and estimated	
earnings on uncompleted contracts	<u>(405,706)</u>
Net cash used by operating	
activities	<u>(531,745)</u>
Cash flows from investing activities	
Purchases of property and equipment (net)	(27,623)
Dispositions of property and equipment (net)	3,504
Net cash used by investing	
activities	(24,119)
Cash flows from financing activities	
Proceeds from additional paid-in capital	458,007
New borrowings:	
Long-term	-0-
Short-term	-0-
Debt-reduction:	
Long-term	(5,390)
Short-term	
Net cash provided by	<del></del>
financing activities	<u>452,617</u>
Net decrease in cash	(103,247)
Cash at beginning of year	730,177
Cash at end of year	<u>\$ 626,930</u>

## AHRENS ENTERPRISES, INC. DBA AHRENS COMPANIES BALANCE SHEET DECEMBER 31, 2001

#### ASSETS

Ct areata	
Current assets:	\$ 730,177
Cash	1,615,518
Accounts receivable	1,013,010
Cost and estimated earnings in excess	62,461
of billings on uncompleted contracts	400
Advances	***
Deferred income tax benefit	83,272
Total current assets	2,491,828
Property and equipment	342,564 ~~
• •	
Less accumulated depreciation	190,997
·	
	151,567
	<u>\$2,643,395</u>
LIABILITIES AND STOCKHOLDERS' EQUITY	
Current liabilities:	
Current liabilities:	\$1,635,130
Accounts payable	\$1,635,130 25,000
Accounts payable Customer deposits	25,000
Accounts payable Customer deposits Accrued expenses	25,000 50,000
Accounts payable Customer deposits Accrued expenses Shareholder loans payable	25,000
Accounts payable Customer deposits Accrued expenses Shareholder loans payable Billings in excess of costs and estimated	25,000 50,000 455,392
Accounts payable Customer deposits Accrued expenses Shareholder loans payable Billings in excess of costs and estimated earnings on uncompleted contracts	25,000 50,000 455,392 427,258
Accounts payable Customer deposits Accrued expenses Shareholder loans payable Billings in excess of costs and estimated	25,000 50,000 455,392
Accounts payable Customer deposits Accrued expenses Shareholder loans payable Billings in excess of costs and estimated earnings on uncompleted contracts Current maturities of long-term debt	25,000 50,000 455,392 427,258 5,920
Accounts payable Customer deposits Accrued expenses Shareholder loans payable Billings in excess of costs and estimated earnings on uncompleted contracts	25,000 50,000 455,392 427,258
Accounts payable Customer deposits Accrued expenses Shareholder loans payable Billings in excess of costs and estimated earnings on uncompleted contracts Current maturities of long-term debt Total current liabilities	25,000 50,000 455,392 427,258 5,920 2,598,700
Accounts payable Customer deposits Accrued expenses Shareholder loans payable Billings in excess of costs and estimated earnings on uncompleted contracts Current maturities of long-term debt	25,000 50,000 455,392 427,258 5,920
Accounts payable Customer deposits Accrued expenses Shareholder loans payable Billings in excess of costs and estimated earnings on uncompleted contracts Current maturities of long-term debt Total current liabilities Long-term debt, less current maturities	25,000 50,000 455,392 427,258 5,920 2,598,700
Accounts payable Customer deposits Accrued expenses Shareholder loans payable Billings in excess of costs and estimated earnings on uncompleted contracts Current maturities of long-term debt Total current liabilities Long-term debt, less current maturities Stockholders' equity:	25,000 50,000 455,392 427,258 5,920 2,598,700
Accounts payable Customer deposits Accrued expenses Shareholder loans payable Billings in excess of costs and estimated earnings on uncompleted contracts Current maturities of long-term debt  Total current liabilities  Long-term debt, less current maturities  Stockholders' equity: Common stock, \$1.00 par value, 100 shares	25,000 50,000 455,392 427,258 5,920 2,598,700
Accounts payable Customer deposits Accrued expenses Shareholder loans payable Billings in excess of costs and estimated earnings on uncompleted contracts Current maturities of long-term debt Total current liabilities Long-term debt, less current maturities Stockholders' equity:	25,000 50,000 455,392 427,258 5,920 2,598,700 13,687
Accounts payable Customer deposits Accrued expenses Shareholder loans payable Billings in excess of costs and estimated earnings on uncompleted contracts Current maturities of long-term debt  Total current liabilities  Long-term debt, less current maturities  Stockholders' equity: Common stock, \$1.00 par value, 100 shares	25,000 50,000 455,392 427,258 5,920 2,598,700
Accounts payable Customer deposits Accrued expenses Shareholder loans payable Billings in excess of costs and estimated earnings on uncompleted contracts Current maturities of long-term debt  Total current liabilities  Long-term debt, less current maturities  Stockholders' equity: Common stock, \$1.00 par value, 100 shares authorized issued and outstanding	25,000 50,000 455,392 427,258 5,920 2,598,700 13,687
Accounts payable Customer deposits Accrued expenses Shareholder loans payable Billings in excess of costs and estimated earnings on uncompleted contracts Current maturities of long-term debt  Total current liabilities  Long-term debt, less current maturities  Stockholders' equity: Common stock, \$1.00 par value, 100 shares authorized issued and outstanding	25,000 50,000 455,392 427,258 5,920 2,598,700 13,687
Accounts payable Customer deposits Accrued expenses Shareholder loans payable Billings in excess of costs and estimated earnings on uncompleted contracts Current maturities of long-term debt  Total current liabilities  Long-term debt, less current maturities  Stockholders' equity: Common stock, \$1.00 par value, 100 shares authorized issued and outstanding	25,000 50,000 455,392 427,258 5,920 2,598,700 13,687

## AHRENS ENTERPRISES, INC. DBA AHRENS COMPANIES STATEMENT OF INCOME AND RETAINED EARNINGS FOR THE YEAR ENDED DECEMBER 31, 2001

Sales	\$ 11,198,995
Cost of sales	9,732,567
Gross profit	1,466,428
Expenses:	المحاصلات المعاورين
Interest	32,649
General and administrative	<u>1,730,634</u>
	1,763,283
Loss from operations	(296,855)
Other Income:	04 455
Interest	21,155
Gain on sale of fixed assets	4,800
	25,955
Loss before taxes	(270,900)
Income tax benefit:	
Current	-0-
Deferred	97,542
	97,542
Net loss	(173,358)
Retained earnings - beginning of year	204,266
Retained earnings - end of year	<u>\$ 30,908</u>

## AHRENS ENTERPRISES, INC. DBA AHRENS COMPANIES STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2001

Cash flows from operating activities Net loss	\$ (173,358)
Adjustments to reconcile net income to net cash provided by operations	
Depreciation (including capitalized amounts)	47,242
(Increase) decrease in:	
Accounts receivable	(340,597)
Advances	200
Costs and estimated earnings in excess	
of billings on uncompleted contracts	44,178
Deferred income tax benefit	(83,272)
Increase (decrease) in:	-
Accounts payable	491,078
Customer deposits	25,000
Accrued expenses	6,500
Shareholder loans payable	9,963
	(14,270)
Deferred income taxes payable Billings in excess of costs and estimated	(24,210)
Billings in excess of costs and estimated	243,325
earnings on uncompleted contracts	243,323
Net cash provided by operating	255 000
activities	255,989
Cash flows from investing activities	
Purchases of property and equipment (net)	(54,940)
runchases of property and equipment (new,	
Net cash used by investing	
activities	(54,940)
	<del></del>
Cash flows from financing activities	
New borrowings:	
Long-term	20,505
Short-term	-0-
Debt-reduction:	
Long-term	(897)
Short-term	-0-
Net cash provided by	<del></del>
financing activities	19,608
Net increase in cash	220,657
Wer Tirefens IV over	•
Cash at beginning of year	509,520
-	
Cash at end of year	<u>\$ 730,177</u>

#### AHRENS ENTERPRISES, INC. DBA AHRENS COMPANIES BALANCE SHEET DECEMBER 31, 2000

#### ASSETS

Current assets:	\$ 509,520
Cash	1,274,921
Accounts receivable	1/2/0/022
Cost and estimated earnings in excess	106,639
of billings on uncompleted contracts	600
Advances	
Matal august accets	1,891,680
Total current assets	
Property and equipment	317,858
Lioberol and adarka	العيامين والمطور والمحا
Less accumulated depreciation	173,988
•	
	143,870
	60 03E EE0
	<u>\$2,035,550</u>
·	
LIABILITIES AND STOCKHOLDERS' EQUITY	
DIABILITIES AND GIOGRAPHIC TENT	
Current liabilities:	
	\$1,144,052
Accounts payable	43,500
Accounts payable Accrued expenses	
Accounts payable Accrued expenses Shareholder loans payable	43,500
Accounts payable Accrued expenses Shareholder loans payable Deferred income taxes payable	43,500 445,429
Accounts payable Accrued expenses Shareholder loans payable Deferred income taxes payable Billings in excess of costs and estimated	43,500 445,429
Accounts payable Accrued expenses Shareholder loans payable Deferred income taxes payable	43,500 445,429 14,270
Accounts payable Accrued expenses Shareholder loans payable Deferred income taxes payable Billings in excess of costs and estimated	43,500 445,429 14,270
Accounts payable Accrued expenses Shareholder loans payable Deferred income taxes payable Billings in excess of costs and estimated earnings on uncompleted contracts	43,500 445,429 14,270 183,933
Accounts payable Accrued expenses Shareholder loans payable Deferred income taxes payable Billings in excess of costs and estimated earnings on uncompleted contracts  Total current liabilities	43,500 445,429 14,270 183,933
Accounts payable Accrued expenses Shareholder loans payable Deferred income taxes payable Billings in excess of costs and estimated earnings on uncompleted contracts  Total current liabilities  Stockholders' equity:	43,500 445,429 14,270 183,933
Accounts payable Accrued expenses Shareholder loans payable Deferred income taxes payable Billings in excess of costs and estimated earnings on uncompleted contracts  Total current liabilities  Stockholders' equity: Common stock, \$1.00 par value, 100 shares	43,500 445,429 14,270 183,933 1,831,184
Accounts payable Accrued expenses Shareholder loans payable Deferred income taxes payable Billings in excess of costs and estimated earnings on uncompleted contracts  Total current liabilities  Stockholders' equity:	43,500 445,429 14,270 183,933 1,831,184
Accounts payable Accrued expenses Shareholder loans payable Deferred income taxes payable Billings in excess of costs and estimated earnings on uncompleted contracts  Total current liabilities  Stockholders' equity: Common stock, \$1.00 par value, 100 shares	43,500 445,429 14,270 183,933 1,831,184
Accounts payable Accrued expenses Shareholder loans payable Deferred income taxes payable Billings in excess of costs and estimated earnings on uncompleted contracts  Total current liabilities  Stockholders' equity: Common stock, \$1.00 par value, 100 shares authorized issued and outstanding	43,500 445,429 14,270 183,933 1,831,184
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## AHRENS ENTERPRISES, INC. DBA AHRENS COMPANIES STATEMENT OF INCOME AND RETAINED EARNINGS FOR THE YEAR ENDED DECEMBER 31, 2000

Sales	\$ 9,378,524
Cost of sales	7,966,527
Gross profit	1,411,997
Expenses:	
Interest	39,890
General and administrative	1,316,750
	1,356,640
Income from operations	55,357
Other Income:	
Interest	50,880
	<del></del>
	50,880
Income before taxes	106,237
Income tax expense:	_
Current	-0-
Deferred	(31,990)
	(31,990)
Net income	74,247
Retained earnings - beginning of year	130,019
Retained earnings - end of year	\$ 204,266

# AHRENS ENTERPRISES, INC. DBA AHRENS COMPANIES STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2000

Cash flows from operating activities Net income	\$ 74,247
Adjustments to reconcile net income to net cash used by operations	
Depreciation (including capitalized amounts)	38,005
(Increase) decrease in:	
Accounts receivable	(108,684)
Prepaid expenses	10,000
Advances	(600)
Costs and estimated earnings in excess	
of billings on uncompleted contracts	256,735
Deferred tax credit	1.7,720
Increase (decrease) in:	
Accounts payable	(124,968)
Accrued expenses	(49,957)
Shareholder loans payable	(167,637)
Deferred income taxes payable	14,270
Billings in excess of costs and estimated	
earnings on uncompleted contracts	(358,004)
Net cash used by operating	
activities	(398,873)
Cash flows from investing activities	
Purchases of property and equipment (net)	(58,786)
Dispositions of property and equipment(net)	15,973
Net cash used by investing	<del></del>
activities	(42,813)
Cash flows from financing activities	
New borrowings:	_
Long-term	-0-
Short-term	-0-
Debt-reduction:	_
Long-term	-0-
Short-term	<u>(7,070)</u>
Net cash used by	
financing activities	(7,070)
Net decrease in cash	(448,756)
Cash at beginning of year	958,276
Cash at end of year	<u>\$ 509,520</u>



P.O. BOX 60069 HOUSTON, TEXAS 77205-0069 281-442-8247

August 1, 2003

#### To Whom It May Concern:

United Structures of America, Inc. has had the pleasure of doing business with Ahrens Companies, of Lake Park, Florida since 1993. Ahrens Companies became our Authorized Builder on August 29, 1994.

This fine company has always paid their bills within terms and they do an excellent job on any project they are involved in.

I would highly recommend Richard Ahrens and his employees to any prospective client.

If you should have any questions, please do not hesitate to call me at your convenience.

Ron Fletcher

Senior Vice President Sales/Marketing

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